HKEK Crille TSKEK HKÜle rr K Min, Min rr KKrKrille r KMin rr rr Min rr K r K

# **FOSUN PHARMA**

**反**、药

上海復星醫藥(集團)股份有限公司

Shanghai Fosun Pharmaceutical (Group) Co., Ltd.\*

K % K r P R K C % (Stock Code: 02196)

# ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2023

#### FINANCIAL HIGHLIGHTS

	2023	1/11
	RMB	RMB <sup>f</sup> r
Operating results		
. I.	41,249	· • † · ·
$\frac{1}{2} \frac{1}{ a } \frac{1}{ $	19,653	/ <del>'</del> , ,
$x = \frac{1}{100} \left( \frac{1}{100} \times \frac{1}{100} \right)$ lag.	1,100	^ <del>  ^</del> ^
	7,720	/ <del>L</del> , -
	3,277	, 4
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2,399	A <sup>1</sup> A '
Profitability		
· b· l <sub>i I</sub>	47.64%	, 1
ton by land of the	7.05%	
Earnings per share (RMB Yuan)		
$1_{II} \ ,  11 = 1$	0.90	- , .
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0.90	* , .
Assets		
[	113,431	/ · · · · ·
	45,646	,, <u>*</u>
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	56,853	4 _ 64 4

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

F r 31 D M r 2023

	N	2023 RMB'000	RMB''000
REVENUE	3	41,248,505 (21,595,309)	, , , , , , , , , , , , , , , , , , , ,
· to the law.		19,653,196	,/ _,,_,4
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	4	524,980 (9,712,237) (4,495,128) (131,927)	,,,±,,
$\begin{bmatrix} 1 & I & I & I & I & I & I & I & I & I &$	6	(4,346,045) 1,392,007 (831,601)	, <u>+</u> /
	7	363,645 (1,324,831)	1/1 1
1		(202,030) 2,386,879	
PROFIT BEFORE TAX	5	3,276,908	, 4/ 44
IP IM I	8	(369,504)	
PROFIT FOR THE YEAR		2,907,404	+4 , +
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$		2,398,606 508,798	A + A + A
		2,907,404	+4 , +,
$\frac{1}{1} \frac{1}{1} \frac{1}$	10		
• ]		RMB0.90	
in the second se		RMB0.90	A , , , ,

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Fr 31 D & r 2023 2023 RMB'000 RMB'000 2,907,404 PROFIT FOR THE YEAR OTHER COMPREHENSIVE INCOME 

	2023 RMB'000	RMB'000
NON-CURRENT LIABILITIES		
	13,504,923	16
	2,049,589	
	3,445,191	,,+·,
- 1-1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	319,785	
1 b	639,399	- 4 1 + 4 4
	3,136,874	
to land the state of land	23,095,761	
laa. laa.	56,577,885	4.64, 2
EQUITY		
Equity attributable to owners of the parent	2 (72 200	
	2,672,399	
1, 11	(41,920) 42 015 015	4 4 1
•	43,013,713	
	45,646,386	<b>,,</b> ≜_,⊥,,
Non-controlling interests	10,931,499	
1-1 lan.	56,577,885	4,64,1

#### 1.1 BASIS OF PREPARATION

#### Basis of consolidation

- 1 land land land | land land land | land land | l

#### 1.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

 $\frac{1+b_{1}}{b_{1}}\frac{1}{b_{2}}\frac{1}{b_{3}}\frac{1}{b_{4}}\frac{1$ 

### 1.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS

### Year ended 31 December 2023

	Pharma- ceutical manufacturing <i>RMB</i> '000	Medical devices and medical diagnosis RMB'000	Healthcare Service <i>RMB</i> '000	Pharma- ceutical distribution and retail RMB'000	Others RMB'000	Eliminations RMB'000	Total RMB'000
1 - 1 to 1 -	30,080,246 470,731	4,386,495 54,063	6,667,137 42,866		114,627 35,726	(603,386)	41,248,505
P.J 1.	30,550,977	4,440,558	6,710,003		150,353	(603,386)	41,248,505
	2,133,620 342,065 329,170 235,169 (254,032)	(126,443) 56,167 56 30,611 (34,398)	(200,661) 49,453 23,039 24,260 (245,598)	_ _ _ _	(80,398) 49,415 149,667 2,615 (44,186)	(119,758) — — (23,896) 133,272	1,606,360 497,100 501,932 268,759 (444,942)
II by the Marian It has been been a second of the property of	(288,780) (209,238) 27,365	(93,932) — 128,527	(65,354) (1,376) 1,427		(1,002) 8,584 (12,635)	1,173 	(447,895) (202,030) 2,386,879
	2,315,339 (341,571)	(39,412) 6,666	(414,810) (25,005)	2,242,195	72,060 (6,189)	(9,209) —	(889,255) 3,276,908 (366,099) (3,405)
Pwb /b l	1,973,768	(32,746)	(439,815)	2,242,195	65,871	(9,209)	2,907,404
(	60,228,777	10,328,867	15,575,622	18,972,525	5,096,173	(2,997,488)	107,204,476
-1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	67,249 505,797	1,483,895	— 688,591	18,972,525	11,661 2,151,305	_ _ _	78,910 23,802,113 6,226,751
$\begin{bmatrix} \frac{1}{2} & $	24,081,873	2,672,929	7,609,566	-	2,077,696	= (13,666,779) - =	113,431,227 22,775,285 34,078,057 56,853,342
	2,186,643	369,461	532,164	_	114,485	_	3,202,753
The plant of the many of	224,224	82,804	53,055	_	_	_	360,083
	4,470,575	551,519	602,539	_	133,195	_	(8,414) 5,757,828
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		b b l. i		lan, - 180, - x 1	_ [ _ [	lan, s. I	], ]]
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$							

	1] ] . m.]. 1 <sub>L</sub> ] m. i. RMB'000	], 1, 1, 1, RMB'000	] <sub>] ]</sub> ]  RMB'000	]] ]	] RMB <sup>10</sup> 000	i],[;! RMB 000	F. ] RMB'000
1		·+,,+,	- L. A.			— ————————————————————————————————————	·^†′′±/ <u>*</u>
blm		· † <u>· · † · ·</u>	. الملا ما الملا م		A1 L,	· · ±/ <u>· · · · · </u>	· · · · · · · · · · · · · · · · · · ·
$\begin{cases} 1 & \text{top} & \text{for} \\ 1 & \text{top} & \text{top} & \text{top} \\ 1 & top$	**************************************	4 + /- 10/4/ 10/4/ 104-1	1 ± 4	_ _ _ _		-11/+ <u>1</u> /	11 to 1 t
II Frank Ive Fra	· · · · · · · · · · · · · · · · · · ·	··   ** • ′ - . / †//	1 44 A	ا ماردما. —	/*·	- - -	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						_	
	* * * * * * * * * * * * * * * * * * * *	, ±1,	-1/ <del>+</del> / -/	— — — —	-1, +4 -1		, & ,   &
(	<u> </u>	1 1 + 1 <sub>1</sub>		المرابع ا	/	·/ • ·/ =	_ + <sup>4</sup> _ <sup>⊥</sup> _,
( twi two	4.4.4.4	/ +,,,,/	***	. ±4 ±/	4 4. 44 .	*****	
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	//·†//		,, س	·· #· * · * /	4 ± · <sub>A</sub>	_ _ _	
[1] = 1 (m.)  [1] = 1 (m.)  [1] = 1 (m.)  [2] = 1 (m.)  [3] = 1 (m.)		٠. 4 /رشير		_			1,11,+
- 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	, <u>.</u> . /	1 - 1	,,, <del>,</del> ,,	_		_	<del>                                    </del>
	1/ **/ 1		·, ·/	_	. 1 1111	_	·// † <sup>/</sup> ·
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	, ****/	4/.4.	· _/ +/.	_	1/ +4 .	_	1 // +/
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	] ] ],	lan	- by her	],	~ <sup>1</sup> [ ] <sub>1</sub>	lan. 1 lan. 1	7 I ±
$\frac{1}{J_L} \frac{1}{\sqrt{1 - x^2}} \frac{1}{1 - $							

# **Revenue from contracts with customers**

# (i) D a e a ed e e e a

# For the year ended 31 December 2023

		Medical devices and		Pharmaceutical		
	Pharmaceutical	medical	Healthcare	distribution		
Segments	manufacturing <i>RMB'000</i>	diagnosis <i>RMB'000</i>	Service RMB'000	and retail <i>RMB'000</i>	Others <i>RMB'000</i>	Total RMB'000
	KMD 000	KMD 000	KMD 000	KMD 000	KMD 000	KMD 000
Type of goods or services						
]- b - 1 - 1   1 - 1 b - 1   1	28,532,071	4,245,408	686,595	_	32,949	33,497,023
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1,517,980	127,270	5,976,603	_	33,450	7,655,303
]_ [,	22,320	11,258				33,578
blace be bright for						
Thái, Tha Thái bai, bái, Thái,	30,072,371	4,383,936	6,663,198		66,399	41,185,904
200.						
Geographical markets						
$[I_I]_{I=I}$	22,629,786	1,466,935	6,654,040	_	64,528	30,815,289
. ] b.1 <sub>m.</sub> ] <sub>1</sub>  b1	7,442,585	2,917,001	9,158		1,871	10,370,615
ble the billion was						
Thán Thai ban bán. Thán Tan Thán	30,072,371	4,383,936	6,663,198		66,399	41,185,904
200.						
$\begin{bmatrix} 1 & 1 \\ 1 & 1 \end{bmatrix}$						
lan	28,554,391	4,256,666	686,595	_	32,949	33,530,601
lan, lan, lan, lan,	1,205,727	34,162	5,976,603	_	33,450	7,249,942
$\int_{\mathbb{R}^{N}} \int_{\mathbb{R}^{N}} \int_{$	312,253	93,108				405,361
blace be bright in						
Thái, Thai bai, bai, bái, Thái Thái	30,072,371	4,383,936	6,663,198		66,399	41,185,904
1001,						

#### For the year ended 31 December 2022

# (ii) Pe a ce b a

The light be also be a light of the second o

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 by  $\frac{1}{2}$  by  $\frac{1$ 

R r r K

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, by  $l_{L}$  by  $\gamma^{-1}\sqrt{h}^{2}$  by  $L$   $l_{min}$   $p_{L}$   $l_{mi}$   $l_{L}$   $l_{m}$  . The

$$= \frac{1}{2} \frac{$$

$$\frac{1}{1} \frac{1}{1} \frac{1}$$

1,200,496

319,785

1,520,281

### 4. OTHER INCOME

	2023 RMB'000	RMB'000
	61,239	-1+-1
$\frac{1}{2} \frac{1}{2} \frac{1}$	203	,//
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	463,538	A / ±
lan.		<u> </u>
	524,980	· · · · · · ·

#### 5. PROFIT BEFORE TAX

1 - b. 2 2 b was by last 1 . I lost was 11 for water 2023 RMB,000 RMB'000 ار با / ا 16,189,857 - b b 1. 1b b. - b b . , b. 5,405,452 , \_ . . L . A 9,322,174 553,831 4 4/ 5/ 328,098 · ' · ' 35,898 10,240,001 3,877,623 , 4/ 4, (56,687) \_\_\_\_\_/ +\_\_\_ 3,820,936 4,660 , \_ ./ 1,517,737 1+4 1 KAA 1,282,683 2,408 121,339 / · ± / 4 131,927 .,/ <u>L</u>// 21,592 61,284 13,119 318,258 14 . + . 113,749 11 + 4 (558,489)-12/-201 (47,204)., . \_ . . / 452,384 , L, L, (710,599)-, + -/ / (13,027)1,046 - 4 - + , / / (538)45,909


$[Phixen]_{\mathbf{M}} [\mathbf{I}]_{\mathbf{I}}$ "Phixen"/ $\mathbf{I}$ ]	1 þ	]	] ]	]	, b. b. i h	lalaia.		R ] ,	
							2023	/	

	2023 RMB'000	RMB'000
- · · · I IM.	529,206 (159,702)	/ * + · ·
$\mathbb{P}\left[\frac{1}{\log \log n}\right] = \mathbb{P}\left[\frac{1}{\log n}\right]$	369,504	

#### 9. DIVIDENDS

Cash dividend

#### 10. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

$$1 \quad 1_{\bullet}, 1_{\bigcup_{i=1}^{n} \mathbb{P}^{L}} \vdash 1 \quad 1_{I} \quad \downarrow_{\bigcup_{i=1}^{n}} \quad 1_{I \cap I_{i}} \quad \downarrow_{I} \quad 1_{I} \quad 1_{I} \quad \downarrow_{I},$$

	2023 RMB'000	RMB'000
Earnings		
* by ] 1 / [	2,398,606	<u>_</u>
$\mathcal{L} = \begin{bmatrix} 1 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix}$ tan, $\mathcal{L}$ tan,	(1,050)	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2,397,556	<u>_</u>
$-11$ , $z=-1$ ton, $\frac{1}{1}$ ton, $\frac{1}{1}$ ton, $\frac{1}{1}$ ton, $\frac{1}{1}$ ton, $\frac{1}{1}$ ton, $\frac{1}{1}$	1,050	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2,398,606	
	Number of 2023	
Chause		, / , , ,
Shares		
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2,669,655,211	, ±/ · ±/ · +/ ·
		, ±/ · ±/ · +/ ·
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		

# 11. TRADE AND BILLS RECEIVABLES

12.

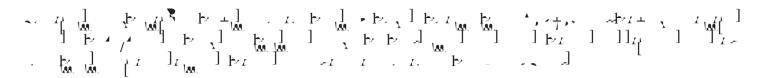
	2023 RMB'000	RMB'000
1 .1. *	7,643,737 24,492	
	7,668,229	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	الديا الجالا	]   lankan, 2 kan,
	2023 RMB'000	RMB'000
	7,436,979 333,408	1 / ta
	77,594 64,952	
$-1$ $I_{loa}$	7,912,933 (269,196)	
TRADE AND BULL CRAWARIES	7,643,737	
TRADE AND BILLS PAYABLES		,
	2023 RMB'000	RMB'000
1 ,11 ~ · ~ ,11 ~	5,507,366 652,253	4 ÷ , · ± · ,
	6,159,619	
$\frac{1}{\sqrt{1-1}} \frac{1}{\sqrt{1-1}} 1$	Waa. bi laab bi	lan. lan. ⊥1/ ~

	- 1> 1 1	,]]	br land	] <sub>lan,</sub> _1 ] <sub>lan,an,</sub>	I built b	ો અને
					2023 RMB'000	RMB'000
11.					5,191,820	4 + - +/.
					223,314	·
					57,124	, ±, ,
]					35,108	,, <u>,</u> /
					5,507,366	4 4 . 1.

#### 13. EVENTS AFTER THE REPORTING PERIOD

#### MANAGEMENT DISCUSSION AND ANALYSIS

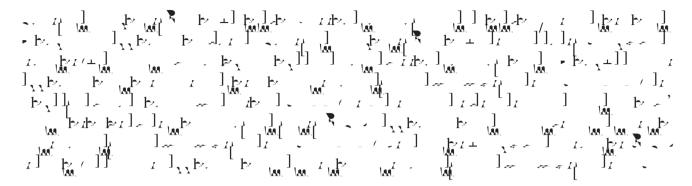
THE BOARD'S DISCUSSION AND ANALYSIS ON OPERATIONS OF THE GROUP FOR THE REPORTING PERIOD



 $\sim I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \qquad I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \qquad I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \qquad I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \qquad I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}} \qquad I_{\{1,0,0\}} \stackrel{1}{\downarrow} I_{\{1,0,0\}}$ 2023 revenue **Percentage** of revenue Amount By business segment 11. -11 30,080 72.92 10.63 4,386 6,667 16.16 By geographical locations  $\begin{bmatrix} 1 \end{bmatrix}_I \begin{bmatrix} 1 \end{bmatrix}_{I}$ 74.86 30,878  $\begin{cases} P_I P_{i, M} & -1_I & 1_{I, J_I} \\ P_{i, M} & P_{i, I_{M, I}} \end{cases}$ -1 1 N 3 10,371 25.14 

# I. MAIN OPERATIONAL PROGRESS OF THE GROUP DURING THE REPORTING PERIOD

1. Continued to promote the innovation transformation and the development and launch of innovative products



# 2. Continued to enhance global operation capabilities

## $\bullet$ I e a a a e d c

 $l_{\text{MC}} = l_{\text{MC}} l_{\text{NC}} l_{\text{NC}} l_{\text{NC}} + l_{\text{I}} = l_{\text{I}} = l_{\text{I}} l_{\text{I}} l_{\text{I}} .$ 

# P e ba - a ce ec e a

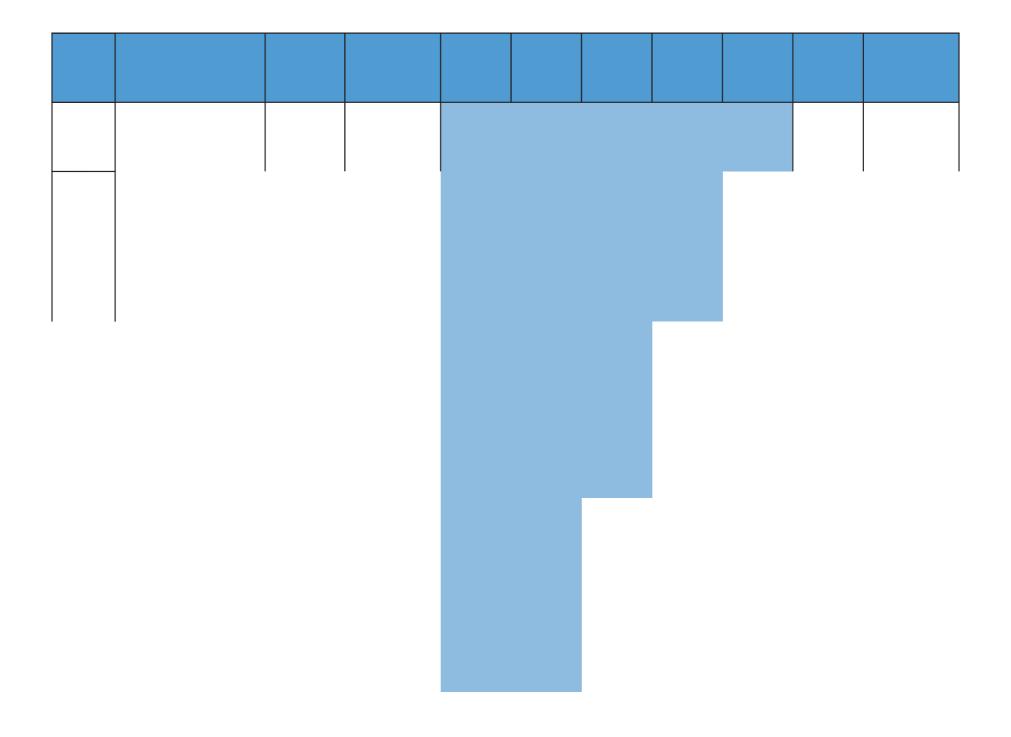
#### $P \quad e \quad b \quad d \quad d \quad c$ e e aa a adad

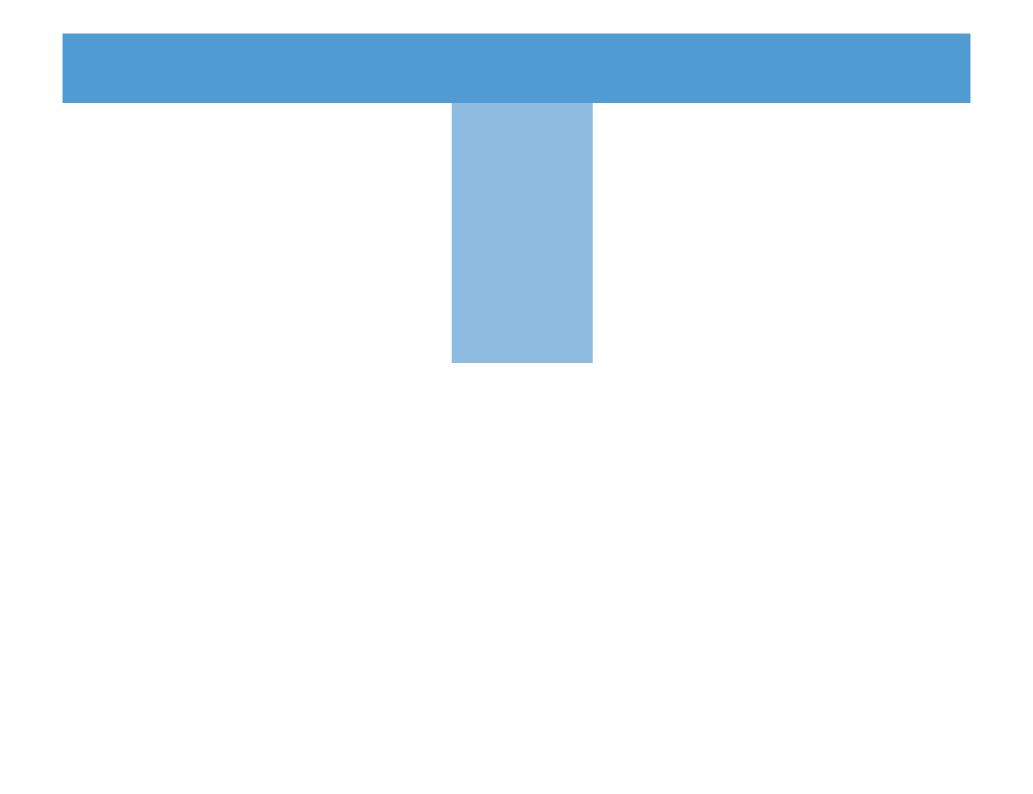


# 3. Continued to strengthen business focus by product lines and enhance efficiency through integration

# 4. Matured commercialization system

# 5. Digitally empowered business continued to grow





Progress during the Reporting Period	Drug name/code	Target/mechanism	Drug Category	IND approved	Phase I	Phase II	Phase III	NDA accepted	Approved for launch	Remarks
	Trub of broof and with a second of the secon	* <b>k</b>	] ], . <sub>lm</sub> PP <sub>(</sub> ], P . <sub>lm</sub>							N 5
	A. i. Kri		1 1, 1m 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	.						-

\_\_\_\_

- $N = \frac{1}{2} \left[ \frac{1}{$

Table 2: Major marketed innovative products and description of core categories

No.	Therapeutic area	Product name	Description of product	Photo of product
,				The state of the s
ı		], , 1-2, - 1 , 1-2, 1-4, 1-4, 1-4, 1-4, 1-4, 1-4, 1-4, 1-4		A comment of the comm
^	I han land the land land land land land land land land			を ments
,		$\begin{array}{cccccccccccccccccccccccccccccccccccc$		CONTRACTOR AND THE PARTY NAMED IN COLUMN TO T

No.	Therapeutic area	Product name	Description of product	Photo of product
4			$ \begin{vmatrix} 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1$	基可能 局來設何伐血資的內 Doubleter Manager
	t lan lân. He ] r	],		PA ED AS ADDRESS TO THE PARTY OF THE PARTY O
,	. d 1.			
1		\\ \( \frac{I}{I} \) \\ \( \frac{1}{I \) \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	$ \begin{vmatrix} 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1$	<b>500 888 10 中 3 M 8</b>

No.	Therapeutic area	Product name	Description of product	Photo of product
		1., 1., 1., 1., 1., 1., 1., 1., 1., 1.,		To measure the second s
./	I hankan bola La bo. Julius	] ]  1		
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-1	]			

No.	Therapeutic area	Product name	Description of product	Photo of product
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٨	· I tan. I tan. I	1. 1 lm. ~ lm.	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	日本 大変
^		-1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		COMURNATY  TO SERVICE AND THE
¥.	] '4']]	l .l 1 . b b l. l <sub>t</sub> .		A Mark & And & Towned State St

No.	Therapeutic area	Product name	Description of product	Photo of product
1	'p.'] ] '1 * 1 ]	.1		
4.	_ ] <sub>[</sub>  .].]			FIRE STATES
,/	\40.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$		沙库巴曲碳沙坦纳片  ···································

\* B K - r (r K) Gr .

#### II. SEGMENT PERFORMANCE OVERVIEW

#### 1. Pharmaceutical manufacturing

2023 (%)

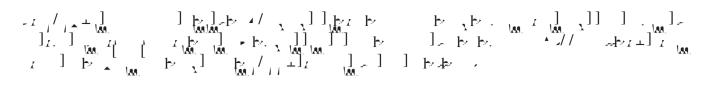
1+,/

1/,

# Major therapeutic area

], . . /

1,271



- · I ·

Sales during the Reporting Period	Number	Preparation varieties or series	
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1// ~hr/hm. - ~hr/	,	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	
// ability 4// abi	1		
// atrity _// atri		$\begin{bmatrix} 1 & 1 & 1 & 1 \\ 1 & 1 & 1 & 1 \\ 1 & 1 &$	

ullet T K r r h K (PD-1 r)  $M^{n}h$  rK

~ 1 m b m & b + 1 = 1

r CAR-T K r r K

# ullet Pr r r r K

R&D

No.	Therapeutic area	Drug name/code	Indications	R&D progress in Chinese mainland as at the end of the Reporting Period	R&D progress in other countries as at the end of the Reporting Period
٠.		$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	li dei la acquili	. Np. p ≃ le™le	_
<b>3</b> .			be medice the 1	. Who had lawla	_
1/		. br. b <sub>lm</sub> r/	by M b live ip 1	R]] ]. [].	_
^		1/	be be les the l	8 11 1 <sub>2 m</sub> 12	_
,/	. Z <sub>bandán</sub> , Þr	L. J. L. M. M. L. L. M.	lz . la wia be ia b	· 17 pr pr st pr/mjs	The best lemb
1.			lz lan bankan be ban b	8 11 1 <sub>2 14</sub> 12	ingh bealomla
11			ha <sub>Ma</sub> h	_	[ ]
1^		J. 1. 1/21		. who had lawla	Me hallowla
1,	] 180		V m { , lm 1.1 { 1 lm 1.1	8 11 1 <sub>2 tm</sub> 1.	1
14	·	P_ 1/ 1	. pl. , Mr. 1 , Pr	. 11 p. p. 21 ] 2 m.	_

Table 5 — License-in innovative drugs

No.	Therapeutic area	Drug name/code	Indications	R&D progress in major licensed territory as at the end of the Reporting Period
,		by bilalimby by lali mini	], ], [, [, ], ], ], [,	11 1111. 11 1 1. 1.
ı		Fritty Jon to 1 Mari	Lyilimber make	. 11
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No.	Therapeutic area	Drug name/code	Indications	R&D progress in major licensed territory as at the end of the Reporting Period
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Table 6 — Biosimilars under independent development

No.	Therapeutic area	Drug name/code	Indications	R&D progress in Chinese mainland as at the end of the Reporting Period
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Table 7 — Products won tenders for centralized procurement

No.	Round selected	Name of drugs	Indications	Specifications	Charge unit
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No.	Round selected	Name of drugs	Indications	Specifications	Charge unit
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#### Medical Devices and Medical Diagnosis

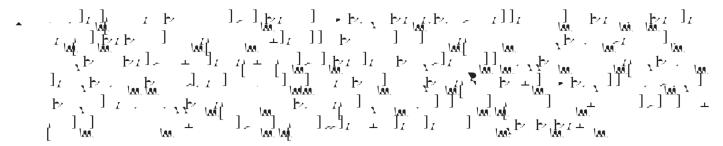
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#### 4. Pharmaceutical Distribution and Retail

### 5. Financing

# III. CORE COMPETENCE ANALYSIS



#### IV. MAJOR OPERATIONS IN THE REPORTING PERIOD

### (I) Analysis on Principal Operations

1. A a C a e Ree a Ie I c e S a e e a d S a e e Ca F

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$$N=4$$
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## 2. A a Re e e a d C Sa e

By segments

$$Pr K O r$$
  $S M$  ,  $Pr K G r K L K$ 

Principal Operations by Segments

Year-on-Year-onyear Gross change in year Year-on-year Cost of profit change in cost of change in gross sales margin revenue sales margin (%) (%) (%)

 $\mathbb{R} \left[ \begin{bmatrix} 1 & 1 \\ 1 & 1 \end{bmatrix} \right] = \begin{bmatrix} 1_{L_1} & 1 \\ \frac{1}{2} & 1 \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2} & \frac{1}{2} \\ \frac{1}{2} \end{bmatrix} = \begin{bmatrix} \frac{1}{2}$ 

Revenue

## **Principal Operations by Products**

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By products	Revenue	Cost of sales	Gross profit margin (%)	Year-on- year change in revenue (%)	Year-on- year change in cost of sales (%)	Year-on-year change in gross margin
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	1+11	/	,,,	11.		

## Principal Operations by Geographical Locations

By geographical locations	Revenue	Cost of sales	Gross profit margin (%)	Year-on- year change in revenue (%)	cost of	Year-on-year change in gross margin
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$ \begin{bmatrix} h_I & h_2 & h_3 & -1 \\ 1 & J_I & J_I & h_J \\ h_2 & I_{MM} & (N-4)^{MM} \end{bmatrix} $	1 ± . 1	/ الد	,	-,11.	7. 7	
$N$ $I:$ $\begin{bmatrix} & & & & & & & & \\ & & & & & & & \\ & & & & & & & \\ & & & & & & & \\ & & & & & & & \\ & & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & \\ & & & & & \\ & & & & & \\ & & & & & \\ & & & & & \\ & & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ & & & & \\ &$						$ \begin{array}{cccccccccccccccccccccccccccccccccccc$

A Pr K

Year-onyear change Year-onin vear change Year-on-**Production** Sales production in sales year change Major products volume in inventory Unit volume volume **Inventory** volume (%)(%)(%) 1 L// 12 MAN 

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By Segments					

			Бу 56	egmants		
By Segments	Cost	Amount for the period	Percentage of the total cost for the period (%)	Amount for the corresponding period of last year	Percentage of the total cost for the corresponding period of last year (%)	Ratio of change for the period as compared with the corresponding period of last year (%)
* 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	- b h 1b . m	., 1./	4 14	· + , <sup>/</sup>	4.	11
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			By	Prolucts		
By Products	Cost	Amount for the period	Percentage of the total cost for the period (%)	Amount for the corresponding period of last year	the total cost for the	Ratio of change for the period as compared with the corresponding period of last year (%)
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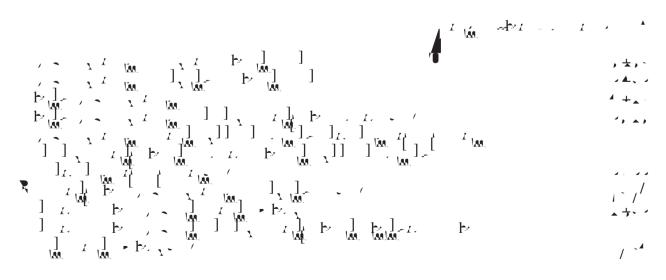
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## 3. E e e

### 4. R&D E e d e

AKK r m R&D

## **R&D** Expenditures



D  $K_r$ 

5. *Ca F* 

Items	Amount for the period	Amount for the corresponding period of last year	Ratio of	Reasons
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	~ <u>*</u> *	· + <sub>1/</sub>	-,,/ ,,	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$

# (II) Assets and liabilities analysis

# Assets and liabilities

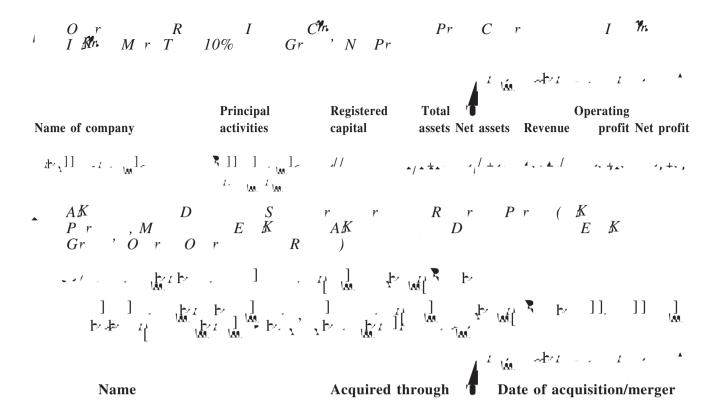
Items	Amount as at the end of the period	Percentage of the amount as at the end of the period to the total asset (%)	Amount as at the end of last period	Percentage of the amount as at the end of last period to the total assets (%)	Ratio of change for the amount as at the end of the period as compared with the amount as at the end of last period	Reasons	- •	I ,	•
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- N=2:  $1_{I^{-}}$  .  $\frac{1}{\log_{1}\log_{1}}$  I=1  $I=1_{\log_{1}\log_{1}\log_{1}}$  .  $1_{I^{-}}$  .  $I=1_{\log_{1}\log_{1}}$   $\frac{1}{\log_{1}}$   $\frac{1}{\log_{1}\log_{1}}$
- N=4:  $1_{L^{\infty}}$  .  $\frac{1}{\log_{10}\log_{10}}$   $\frac{1}{\log_{10}\log_{10}}$   $\frac{1}{\log_{10}\log_{10}}$   $\frac{1}{\log_{10}\log_{10}}$   $\frac{1}{\log_{10}\log_{10}}$   $\frac{1}{\log_{10}\log_{10}\log_{10}}$
- N=5:  $1_{L^{\infty}}$  ,  $\frac{1}{\log_{1}\log_{1}}$   $\frac{1}{\log_{1}}$   $\frac{$
- N=7: 1: 1: 1: 1: 1: 1:
- $N=8: \quad 1_{L^{\infty}} , \quad \frac{1}{\log_{1}\log_{1}} , \quad \frac{1}{\log_{1}} , \quad \frac{$
- N=9:  $1_{1}$ ,  $\frac{1}{\log_{1}\log_{1}}$   $1_{1}$   $1_{1}$   $\frac{1}{\log_{1}}$   $\frac{1}{$
- N = 10:  $1_{I}$ ,  $\frac{1}{10}$ ,  $\frac{1}{10}$ ,  $\frac{1}{10}$ ,  $\frac{1}{10}$ ,  $\frac{1}{10}$ ,  $\frac{1}{10}$

# (III) Analysis on Subsidiaries and Investees

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Name of subsidiary	Major business	Registered capital	Total assets	Net assets	Op Revenue		Net profit
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$ \mathbf{v}^{[1_{\ell}-1_{\ell}]} \mathbf{\tilde{x}}^{[1]} = 1 $	$\begin{bmatrix} 1 & 1 & 1 & 1 \\ 1_L & 1 & 1_{\text{loss}} \end{bmatrix}_{L}$	•,/	. 1, 1	, 4.,	/ ***	./ .	/1*
1]1 1 (*)	$\begin{pmatrix} v & I \end{pmatrix} = \begin{pmatrix} 1 & 1 & 1 & 1 \\ 1_L & 1 & l_{MA} & L \end{pmatrix},  1_L$	4,,	. +/ ,	1 4, 1	4 4.4	1	٨,٠
	2) $\mathbb{R} \begin{bmatrix} 1 & 1 & 1 \\ 1_L & 1 \end{bmatrix} \begin{bmatrix} 1_{\text{tot}} & 1_L \\ 1_{\text{tot}} & L \end{bmatrix}$		1 1 1	/ <b>*</b> -j ·	, +/	4 . 2	A. 4
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., / ] h	] lp . 1						

			I LÁN.	$A_{I}$	I	, .
Name of subsidiary	Major business	Registered capital	Total assets	Net assets	Revenue	Net profit



Disposed through

Date of disposal

Name

. №. VIIII \lan.  $N: \lim_{n \to \infty} \mathbb{R} \to \mathbb{R}$  and  $\mathbb{R} \to \mathbb{R}$ 

## (IV) Employees and Remuneration Policies

## THE BOARD'S DISCUSSION AND ANALYSIS ON FUTURE DEVELOPMENT OF THE **GROUP**

#### I. Industry Landscape and Trends

#### II. Corporate Development Strategies

## III. Operation Plan

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#### IV. Potential Risks

## (I) Industry policies adjustments

# (II) Market risks

## (III) Business and operating risks

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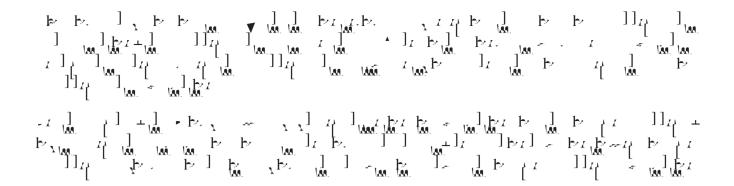
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#### (IV) Management risks

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## (V) Foreign exchange risks



## (VI) Force majeure risks

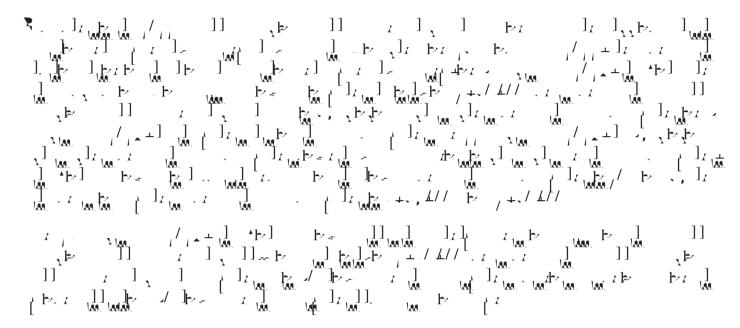
#### **OTHER EVENTS**

## I. Approval for Registration of Corporate Bonds by the CSRC

#### III. Increase in Shareholding by a Controlling Shareholder

#### IV. 2022 Restricted A Share Incentive Scheme

## V. 2022 H Share Employee Share Ownership Scheme



#### REPURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

#### 2022 Restricted A Share Incentive Scheme

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#### Sell back of "21 Fosun 01" Corporate Bonds

#### COMPLIANCE WITH THE CG CODE

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#### PUBLICATION OF ANNUAL RESULTS AND ANNUAL REPORT

#### **DEFINITIONS**

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Shanghai Fosun Pharmaceutical (Group) Co., Ltd.\*

Wu Yifang

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